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http://www.cendien.com

#### Senior Crystal Reports Developer - Cendien - Crystal Reports Experts

#### **Crystal Reports Professional Services**

Over 16 years of functional and technical experience on the Epicor product suites. First to achieve Certified System Engineer status when the 7.X product line first released, and has maintained certification and authorized consultant status since. Involved with 300 plus Epicor related engagements, which included implementation, upgrade, maintenance, conversion, customization, and training spanning manufacturing, distribution, accounting, customer support, sales, marketing, and intelligence. Participated in high risk projects or projects involving a complete re-engineering.

Participated on over 1100+ concurrent global projects (Conversions, Module Adds, New Implementations, Upgrades) of high visibility and extended duration involving \$ multi million project /operational budgets and matrix teams of up to 100 members (3<sup>rd</sup> party, in-house, off-shore, vendor).

## **Crystal Reports Technical Skills**

- Core expertise in needs analysis, system strategy / requirements, design, prototyping, implementation, testing, training, user requirements, and user acceptance with Business Objects / Crystal Reports / Epicor /FRx / Microsoft Reporting & Analysis / PeopleSoft.
- Significant experience in creating custom reporting packages including complex GAAP financial statements and BoD packages utilizing Business Objects, Crystal Reports, Crystal Enterprise, FRx, Microsoft Reporting & Analysis, T-SQL.
- Thorough command of developing budget / planning models, universe design and administration, and dashboards and scorecards utilizing Business Objects and Microsoft Reporting & Analysis.
- Extensive experience on data conversions including full transactional line items, validation of converted data, mapping / re-mapping from old system to new.
- Ensure all process improvements are aligned with compliance requirements and well documented for Sarbanes Oxley control requirements.
- Collaborate with System Engineers and Vendors to understand the future direction of products, assess the impact on business processes, and evaluate technology solutions to mitigate implementing outdated technology / solutions.
- Conduct BCA, CBA, FIT/GAP, and ROI to substantiate package / proposal numbers and features ensuring client makes an informed decision.

BI / CPM / ERP: Business Objects, Epicor, PeopleSoft



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Reporting: Crystal Reports, FRx, Microsoft Reporting & Analysis, T-SQL

Functional Lead: Business Objects – Planning / Reporting

Epicor – All Modules / Suites (eFinancial, E4SE)

PeopleSoft - Financials / Budgeting

#### **Crystal Reports Clients / Experience**

# Computer Hardware Client Senior Implementation Consultant

Design and implement medium to large scale Business Intelligence / Corporate Performance Management (Business Objects), ERP (Epicor / PeopleSoft) and Custom Reporting solutions (Crystal Reports / Crystal Enterprise / FRx / Microsoft Reporting & Analysis), of major global programs for BP Software, Honeywell, IMPATH, and IBM.

#### **Key Accomplishments:**

- Generated additional revenues of \$4mil for IBM IGS division through consultative approach with IBM client.
- Designed data warehouse solution to centralize corporate reporting reducing financial reporting time from 15 days to 6 days.
- Developed an inventory control system resulting in an inventory capital reduction of \$3mil.

# **Computer Software Client**

**Senior Implementation Consultant** 

Analyze, develop, and implement medium to large scale Business Intelligence / Corporate Performance Management (Business Objects) and ERP (Epicor / PeopleSoft) and Custom Reporting solutions (Crystal Reports / Crystal Enterprise / FRx / Microsoft Reporting & Analysis) projects for multi national clients. Overall management of cross-functional global consultants and client team members through full implementation life cycles.

#### **Key Accomplishments:**

- Achieved 97% success rate in scope expansions resulting in revenue growth of \$1mil per annum.
- Grew existing client base with 10 new client adds per annum.
- Increased utilization rates by 30% through utilization management.

#### **Technologies Client**

**Implementation Consultant** 

Translation of client needs into custom Business Intelligence / Corporate Performance Management (Business Objects), ERP (Epicor / PeopleSoft) and Custom Reporting solutions (Crystal Reports / Crystal Enterprise / FRx / Microsoft Reporting & Analysis) projects. Effectively identified client



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needs through needs analysis, FIT/GAP reviews, BCA and CBA to define overall implementation and system strategies.

#### **Key Accomplishments:**

- Consistently achieved highest (98%) satisfaction rates from clients.
- Management of firm's key accounts at both peer and executive levels.

Developed internal reporting packages which were then sold to clients resulting in revenue adds of \$250K.

## **Crystal Reports Education / Certifications**

University of Phoenix: Management University of Illinois: Accountancy

**CERTIFICATIONS** 

Business Objects Business Objects/Crystal Reports Certified Professional

Epicor Software Certified System Engineer FRx Certified FRx Consultant PeopleSoft Financials 8.x Certification

Project Mgmt Inst Project Management Professional (in pro



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# Crystal Reports - CENDIEN Hyperion Consulting and Staffing Services

# CENDIEN CORP

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