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http://www.cendien.com

## Senior Lawson Developer - Cendien - Lawson Experts

## **Lawson Professional Services**

Experienced Lawson consultant with extensive expertise in requirements gathering, business analysis, project management, process improvement, and customer relations. Proven problem solver who enjoys technical and interpersonal challenges. Successful history of design and development of flexible integrated software solutions for a broad spectrum of industries – including distribution, manufacturing, healthcare, and retail. Understanding professional with excellent interpersonal, communication, and supervisory skills.

# **Lawson Clients / Experience**

## **Software Client**

**Lawson Consultant** 

Application Software consultant assisting clients implement Distribution/Procurement software.

#### **Software Client**

**Lawson Consultant** 

Application Software consultant assisting clients implement Distribution/Procurement software. Certified Procurement/Materials Management Consultant assisting clients implement Lawson Software products.

#### **Software Client**

**Lawson Consultant** 

Independent consultant aiding clients implement, customize and integrate with Lawson Software distribution and supply chain software.

#### **Software Client**

**Lawson Consultant** 

Lawson Software provides enterprise software solutions to serve the specialized needs of service industries on UNIX and AS400 platforms using Oracle, Sybase, Informix, and DB2 databases.

## **Business Analyst in IS Strategy Development**

Part of a two-person group responsible for

- Ensuring IS strategy supports overall company goals
- Strategic communications between IS and its customers
- Reviewing internal processes to ensure they are best in class



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#### Achievements:

- Re-designed customer work request evaluation process enabling management to ensure all projects were evaluated for ROI and supported strategic goals
- Redesigned IS department intranet site to provide information on services available to internal customers
- Served on core team responsible for implementation of Lawson's Services Automation product.

## Sr. Business Analyst in Information Services

Gathered and documented requirements from internal customer need and recommended solutions.

#### Achievements:

- Identified need for revenue recognition process leading to selection and implementation of a new revenue system
- Developed prototype for data warehouse for storage of data to be used by management:
  - To analyze success of initiatives
  - Serve as single source for communications outside the company

## Sr. Business Analyst in Product Development

Identified and documented market requirements and designed solutions to satisfy those requirements.

#### Achievements:

- Researched requirements for and designed Work Order module, allowing company to penetrate process-manufacturing market.
- Created distribution suite of products allowing company to attack new markets and leading to increased revenue.
- Products included:
  - Order Entry
  - Warehouse
  - Billing
  - Sales Analysis
- Re-designed Sales Tax module to streamline calculation, add VAT tax ability, and integrate to 3<sup>rd</sup> party products expanding the market the company could sell to.
- Adapted Lawson design methodology to use Select Software's object oriented analysis and design tool resulting in standardized analysis and design functions.



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## **Project Manager in Project Center**

Developed customer software to meet customer's unique needs.

#### Achievements:

- Directed design, development and implementation of a hotel reservation system for a chain of Hawaiian hotels
- Developed inventory control, customer/vendor request for quotes, and order entry systems for an airplane parts manufacture

## **Business Analyst in Project Center**

Analyzed customer's unique problems and designed modifications to Lawson software products when standard product did not completely meet the customer's needs.

#### Achievements:

- Integrated external AR system to Lawson financial system for a perfume manufacturer
- Added ability to account for stock condition (new, used, refurbished) in inventory and pricing for a steel manufacturer.
- Created utility billing system (integrated to Lawson GL) for a gas utility company

### **Software Development Client**

Programmer, Senior Programmer, Project Manager

A startup software development company grew from 3 to 26 employees in this time frame. The company developed custom software for small to mid-size companies.

### Achievements:

- Created General Ledger and Report Writer systems
- Created Property Management system
- Created Job Costing system for construction industry

## **Lawson Education / Certifications**

University of Minnesota, 3 years business and math Control Data Institute, Programming Certificate University of St. Thomas, 1 year Object Oriented Analysis and Design



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## Lawson- CENDIEN Lawson Consulting and Staffing Services

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